

# **Interim Results**

for the six months ended 31 August

2021



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# Performance review

The first half of the financial year saw the Group's financial performance return to pre-Covid levels on the back of increased admissions during the 3rd wave of Covid-19 (predominately in Gauteng and the Northern Cape), coupled with the return of elective surgeries, especially in Kwa-Zulu Natal. The period under review is characterised by the tightening and subsequent easing of lockdown restrictions imposed by government, in an attempt to curb the spread of the Covid-19 virus and the volatility this brought about, which made it difficult to reach sustainable monthly occupancies consistently.

Group Revenue improved by 31% to R1 730.8 million in the six months to 31st August 2021 compared to R1 318.7 million in the same period last year. This improvement is attributable to an increase in Paid Patient Days (PPDs) of 30%, with a marginal increase in the Rand per Patient Day (RPPD) of 1%.

The Group continued to actively manage the impact of Covid-19 on the business through the implementation of various measures aimed at maintaining quality clinical care in the most cost-efficient manner. Further reductions in the fixed cost base were achieved, together with a reduction in the pricing of consumables such as protective personal equipment (PPE) and implementation of various efficiency initiatives.

Earnings before interest and taxation, depreciation, and amortisation (EBITDA) improved by 211% to R302.9 million from R97.3 million in 2021, as a consequence of the increased number of admissions across the Group. Our facilities in Gauteng and the Northern Cape experienced a significant increase in COVID-19 related hospitalisations during the 3rd wave with a slow but steady increase in elective surgery pre and post the peak of this wave. In Kwa-Zulu Natal however, the Covid-19 related hospitalisations during the third wave were far below that of the second wave and the improved performance in this region stemmed in the most part from an increase in the number of elective surgeries compared to the prior year. The Maputo Private Hospital contributed meaningfully

to the financial performance of the Group as a result of the increased Covid-19 related hospitalisations as well as a significant increase in Covid-19 tests performed by its pathology laboratory.

Net interest expense decreased to R64.8 million (2021: R72.5 million) for the first half of the year. This 11% decrease on the prior year represents the efforts over the past year and half in conserving cash flow in the Group. Leverage levels have decreased significantly over the past 6 months and resulting in a robust balance sheet with ample funding headroom. This headroom will be utilised in support of the Group's future growth aspirations.

The Group successfully concluded the acquisition of a majority shareholding in the Howick Private Hospital Holdings (Pty) Ltd, with effect from 1 March 2021. We have been encouraged with positive feedback from all stakeholders and we look forward to a successful addition for the Group.

After the depressed trading performance of the prior year, this first half of the financial year has been an extremely busy and fruitful period for Lenmed. We would like to convey our appreciation for all who have contributed to Lenmed's success.

### **PROSPECTS**

Although we are cautiously optimistic for the remainder of the financial year, we are conscious that the 2nd half of the financial year is traditionally slower than the 1st half. This is in line with the seasonal nature of the industry. We are hopeful that non-Covid-19 related admissions will continue to increase caused by a back log in healthcare treatments over the last 18 months. While there remains a high degree of uncertainty in the market over the lasting impact of Covid on the country, the economy and the sector, Lenmed will continue to actively seek new opportunities for growth and we believe Lenmed is ideally positioned to take advantage of well-considered growth initiatives.



# **CONDENSED STATEMENT OF COMPREHENSIVE INCOME**

	ı	GROUP			
Figures in R'000	Notes	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020	Unaudited six months ended 31 August 2019*	Audited year ended 28 February 2021
Profit and Loss					
Revenue		1730 852	1 318 675	1 496 768	2 837 153
Cost of sales	2	(541 962)	(454 687)	(427 807)	(941 057)
GROSS PROFIT		1188 890	863 988	1 068 961	1896 096
Other income		88 343	48 159	37 446	114 904
Operating costs	2	(1 044 641)	(882 478)	(869 389)	(1 892 992)
PROFIT BEFORE IMPAIRMENT ADJUSTMENTS		232 592	29 669	237 108	118 008
Goodwill impairment		_	(10 343)	-	(92 074)
PROFIT BEFORE INTEREST AND TAXATION		232 592	19 326	237 108	25 934
Share of profit from associates		1890	1146	1184	2 856
Investment income		1 155	1 070	1 671	2 054
Finance costs		(65 970)	(74 075)	(81 208)	(127 334)
PROFIT/(LOSS) BEFORE TAXATION		169 667	(52 533)	158 665	(96 490)
Taxation		(31 060)	11 813	(38 943)	27 086
PROFIT/(LOSS) FOR THE PERIOD		138 607	(40 720)	119 722	(69 404)
Other comprehensive income Items that will not be reclassified subsequently to profit and loss		(45.545)	45 726	40.104	(41.2.47)
Foreign currency translation reserve		(16 641)	45 736	40 194	(41 347)
Cash flow hedging reserve for interest rate hedging instrument		6 801	(18 590)	_	(14 195)
TOTAL OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD		(9 840)	27 146	40 194	(55 542)
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD		128 767	(13 574)	159 916	(124 946)
Profit/(Loss) for the period attributable to:					
Non-controlling interests		13 499	1 112	22 925	3 920
Lenmed Investments Limited equity holders		125 108	(41 832)	96 797	(73 324)
		138 607	(40 720)	119 722	(69 404)
Total comprehensive income/(loss) for the period attributable to:					
Non-controlling interests		9 971	3 249	24 759	2 781
Lenmed Investments Limited equity holders		118 796	(16 823)	135 157	(127 727)
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<sup>\*</sup> August 2019 included as additional comparative information



# **HEADLINE EARNINGS**

	GROUP			
Figures in R'000	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020	Unaudited six months ended 31 August 2019*	Audited year ended 28 February 2021
Profit/(loss) for the period attributable to Lenmed	125 108	(41 832)	96 797	(73 324)
Add: Profit on disposal of assets	-	467	-	686
Add/Less: Currencies gains and (losses)	3 307	1 036	(977)	_
Add: Goodwill impairment	-	10 343	-	87 594
	128 415	(29 986)	95 820	14 956
HEADLINE EARNINGS/(LOSS) PER SHARE	18.10	(4.23)	13.50	2.11

# **NORMALISED EBITDA**

		GR	OUP	
Figures in R'000	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020	Unaudited six months ended 31 August 2019*	Audited year ended 28 February 2021
EBITDA	302 915	97 266	296 976	243 267
Loss on disposal of assets	-	648	-	953
Currencies gains and (losses)	4 593	1 439	(1 357)	-
Covid-19 costs	32 435	61 937	-	117 773
	339 943	161 290	295 619	361 993

<sup>\*</sup> August 2019 included as additional comparative information

# **CONDENSED STATEMENT OF FINANCIAL POSITION**

			GROUP	
Figures in R'000	Notes	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020	Audited year ended 28 February 2021
Assets				•
Non-Current Assets				
Property, plant and equipment		2 724 923	2 879 290	2 733 660
Lease Assets		179 112	217 785	197 458
Goodwill	3	308 527	302 545	302 545
Intangible assets		19 495	29 405	20 659
Investment in associates		8 234	5 697	6 344
Deferred taxation		80 570	77 601	77 206
bereffed taxadan	-	3 320 861	3 512 323	3 337 872
Commant Assats		3 320 001	3 312 323	3 331 012
Current Assets	•	73 592	129 871	76 617
Inventory				
Trade and other receivables		951 396 15 555	993 753	988 099
Taxation  Cash and cash equivalents		164 842	26 671 79 701	17 574 53 707
Cash and cash equivalents	7			52 797
	•	1 205 385	1 229 996	1 135 087
TOTAL ASSETS		4 526 246	4 742 319	4 472 959
Equity and Liabilities				
Equity and Reserves				
Stated capital		426 006	426 006	426 006
Other Reserves	: :	134 469	220 193	140 781
Accumulated profits		1 490 231	1 396 615	1 365 123
Non-controlling interests		240 558	217 066	216 292
		2 291 264	2 259 880	2 148 202
Non-Current Liabilities				
Long term liabilities		1060 842	1 110 395	1 021 167
Loans from minorities		26 450	18 153	18 782
Derivative financial liabilities		_	13 020	5 681
Lease liabilities		197 775	224 835	210 911
Deferred taxation		225 535	238 456	221 454
		1 510 602	1 604 859	1 477 995
Current Liabilities				
Trade payables, other payables and provisions		547 791	564 769	552 489
Current portion of long term liabilities		110 815	82 079	112 844
Current portion of loans from minorities		10 879	15 112	15 112
Current portion of lease liabilities		7 588	8 816	9 324
Taxation		19 795	25 180	6 088
Current portion of derivative financial liabilities		14 879	17 408	18 643
Bank overdraft		12 633	164 216	132 262
		724 380	877 580	846 762
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# **CONDENSED STATEMENT OF CHANGES IN EQUITY**

				GROUP			
Figures in R'000	Stated capital	Cash flow hedging reserve	Foreign currency translation reserve	Accumulated profits	Equity attributable to Group	Non- controlling interest	Total
BALANCE AT 31 AUGUST 2020	426 006	(21 909)	242 102	1 396 615	2 042 814	217 066	2 259 880
(Loss)/Profit for the period Other comprehensive income/(loss) Dividends	-	- 4 395	- (83 807)	(31 492) - -	(31 492) (79 412)	2 808 (3 276) (306)	(28 684) (82 688) (306)
BALANCE AT 28 FEBRUARY 2021	426 006	(17 514)	158 295	1 365 123	1 931 910	216 292	2 148 202
Profit for the period Other comprehensive income/(loss) Investment in Howick Private Hospital	-	- 6 801	- (13 113)	125 108 -	125 108 (6 312)	13 499 (3 528)	138 607 (9 840)
Holdings Pty Limited  BALANCE AT 31 AUGUST 2021	426 006	(10 713)	145 182	1 490 231	2 050 706	14 295 240 558	14 295 2 291 264

# **CONDENSED STATEMENT OF CASH FLOWS**

			GROUP	
Figures in R'000	Notes	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020	Audited year ended 28 February 2021
Cash flows from operating activities				
Operating cash flow before working capital changes		331 280	77 099	244 839
Working capital changes				
Decrease in trade and other receivables		13 200	26 051	38 164
Decrease/(increase) in inventory		3 446	(59 303)	(6 509)
Increase in trade and other payables		22 572	57 528	34 940
Cash generated by operating activities		370 498	101 375	311 434
Investment income		1 155	1 070	2 054
Finance costs		(65 968)	(26 717)	(127 333)
Income tax paid		(15 457)	(6 470)	(20 839)
NET CASH FROM OPERATING ACTIVITIES		290 228	69 258	165 316
Cash flows from investing activities Property, plant and equipment acquired		(49 080)	(34 616)	(91 730)
Proceeds on disposal of Property, plant and equipment		- (4 545)	114	382
Intangible assets acquired	3	(4 515) (20 300)	(9 544)	(4 368)
Investment in Howick Private Hospital Holdings Pty Limited  NET CASH UTILISED IN INVESTING ACTIVITIES	5	(73 895)	(44 046)	(95 716)
Cash flows from financing activities				
Net loans raised/(repaid)		19 986	(28 724)	(61 777)
Lease liability paid		(2 911)	(6 015)	(10 766)
Dividends paid		-	-	(306)
NET CASH GENERATED BY FINANCING ACTIVITIES		17 075	(34 739)	(72 849)
Increase/(Decrease) in cash and cash equivalents		233 408	(9 527)	(3 249)
Translation movement		(1734)	-	(1 228)
Cash and cash equivalents at beginning of the period/year		(79 465)	(74 988)	(74 988)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD/YEAR		152 209	(84 515)	(79 465)

### **ACCOUNTING POLICIES**

### 1. Basis of preparation

These condensed unaudited consolidated interim financial statements for the six months ended 31 August 2021 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), IAS 34 Interim Financial Reporting Standard, comply with SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Announcements issued by the Financial Reporting Standards Council and the Companies Act of South Africa. These policies have been consistently applied to all years presented, unless otherwise stated. They have been prepared on the historical cost basis, unless otherwise stated. This report was compiled under the supervision of Fredre Meiring CA (SA). The Board takes full responsibility for the preparation of these financial results. The accounting policies used in the preparation of these results are in accordance with IFRS and consistent in all material respect with those of the previous annual financial statements. The interim financial statements have been prepared on the historical cost basis.

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that may affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision only affects that period, or in the period of the revision and future periods if the revision affects both current and future periods. The interim results have not been reviewed or audited by the Group's external independent auditors, PKF Durban.

### 2. Impact of Covid-19

During the 6 months ended 31 August 2021, the Group incurred costs relating to Covid-19. These were incurred as a result of enhanced clinical protocols required to fight the pandemic. The Covid-19 costs have been split in the financial statements as shown below:

Figures in R'000	Unaudited six months ended 31 August 2021	Unaudited six months ended 31 August 2020
Statement of comprehensive income		
Cost of sales	23 356	41 809
Operating costs	9 078	20 128
	32 435	61 937

### 3. Business combination

On 1 March 2021, Lenmed Health acquired 50.04% of the ordinary shares of Howick Private Hospital Holdings Pty Limited from MediClinic thereby achieving control. The total consideration was settled in cash of R20.3 million.

Recognised amounts of identifiable assets acquired and liabilities of Howick Private Hospital Holdings Pty Limited

Figures in R'000	Unaudited six months ended 31 August 2021
Fixed assets	29 460
Deferred taxation asset	5 994
Other assets	152
Liabilities	(6 993)
TOTAL IDENTIFIABLE NET ASSETS	28 613
NCI, based on their proportionate interest	14 295
	14 318
GOODWILL	5 982
TOTAL CONSIDERATION (CASH)	20 300

### **COMPANY INFORMATION**

### Country of incorporation

South Africa

### Nature of business

The provision of private patient healthcare, through management and ownership of hospitals and other related health services

### **Executive directors**

Mr P Devchand Mr A Devchand Mr F J Meiring

### Non-executive directors

Mr M G Meehan (lead independent) Ms B Harie (independent) Ms N V Simamane (independent) Prof B D Goolab Dr G Goolab (independent)

### **Registered address**

2nd Floor Fountainview House, Constantia Office Park, Corner 14th Avenue and Hendrik Potgieter Road, Constantia Kloof, Johannesburg, 1709

### Postal address

PO Box 855 Lenasia, Johannesburg, 1820

### **Auditors**

PKF Durban, Chartered Accountants (SA) Registered Auditors Practice number – 906352E 2nd Floor, 12 on Palm Boulevard Gateway, KwaZulu-Natal, 4319

### Company secretary

Mr W Somerville 2nd Floor Fountainview House, Constantia Office Park, Corner 14th Avenue and Hendrik Potgieter Road, Constantia Kloof, Johannesburg, 1709

### Registration number

1980/003108/06

### Bankers

Rand Merchant Bank

### Transfer secretary

Singular Systems (Pty) Ltd t/a Equity Express 7 Junction Road, Bramley, Johannesburg, 2001

### **Our hospitals**

### Ahmed Kathrada Private Hospital

K43 Highway, Extension 8, Lenasia Gauteng T +27 87 087 0642 F +27 11 852 8910

### **Bokamoso Private Hospital**

Plot 2435, Block 1, Mmopane, Along the Molepolole Road, Gaborone, Botswana T +267 369 4000  $\,$  F +267 369 4140

### **Daxina Private Hospital**

1682 Impala Street, Lenasia South, Gauteng T +27 87 087 0644 F +27 11 855 1039

### **Ethekwini Hospital and Heart Centre**

11 Riverhorse Drive, Riverhorse Valley Business Estate, Queen Nandi Drive, Durban, KwaZulu-Natal T +27 31 581 2400 F +27 31 581 2699

### **Kathu Private Hospital**

Frikkie Meyer Street, Kathu T +27 87 158 2700 F +27 53 723 3389

### La Verna Private Hospital

1 Convent Road, Ladysmith, KwaZulu-Natal T +27 87 087 2600 F +27 36 637 4889

### **Maputo Private Hospital**

Rua do Rio Inhamiara, Sommerschield II, Maputo, Mozambique T +258 21 48 3905  $\,$  F +258 21 49 3680

### **Randfontein Private Hospital**

Lister Road, Lower Ward Street Extension, Randfontein T +27 87 087 2700 F +27 11 411 3134

### **Shifa Private Hospital**

482 Randles Road, Sydenham, Durban, KwaZulu-Natal T +27 87 087 0641 F +27 86 559 7043

### Zamokuhle Private Hospital

128 Flint Mazibuko Street, Hospital View, Tembisa, Gauteng T +27 87 087 0643 F +27 11 924 2149

### **Royal Hospital and Heart Centre**

Corner Welgevonden and Jacobus Smit Street, Royldene, Kimberley T +27 53 045 0350

### **Howick Private Hospital**

107 Main Street, Howick,3290 T +27 33 330 2456 F +27 33 330 2650

